

October 2018

MLS insights & statistics



**a visual model of
standard real
estate numbers.**

**conceptualized &
provided by The Oakville,
Milton and District Real
Estate Board**



The Oakville, Milton and District Real Estate Board

OMDREB BUSINESS

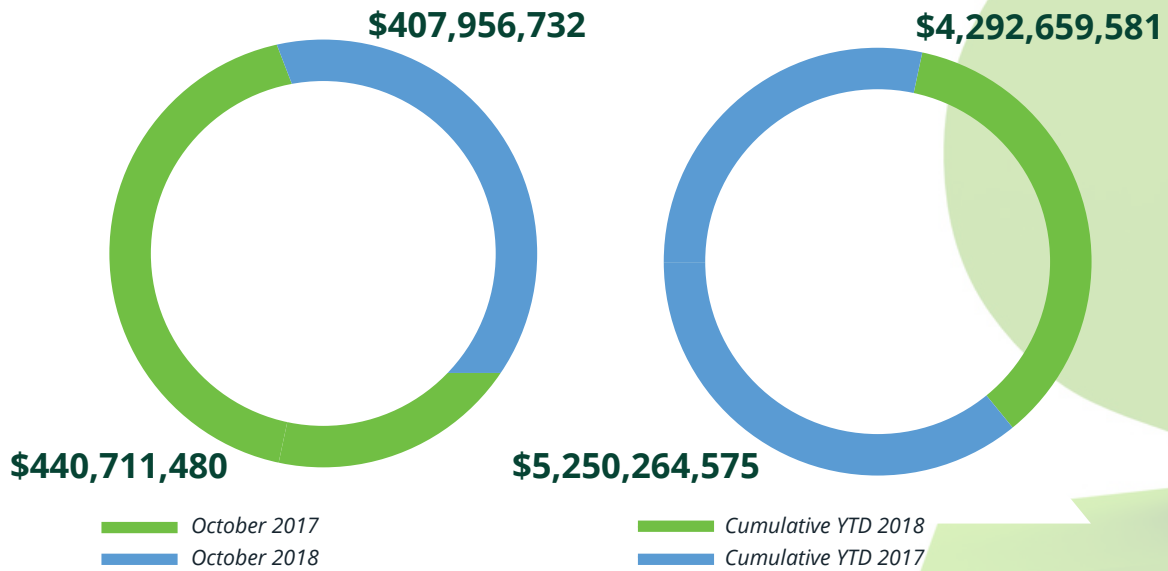
For Year 2018

**STATISTICS ARE NEVER 100% ACCURATE.
THEY ARE A TOOL TO BE USED IN CONVEYING A PATTERN THAT REFLECTS TRENDS AND CHANGES.**

1. The stats are comprised of all sales by OMDREB members, regardless of jurisdiction.
2. Duplicates are removed. A duplicate is defined as a listing that has the same house number, street address, and sale price.
3. Rentals are broken out from sales
4. Sale Date is the date that a sales or rental transaction is FIRM. (The date a FIRM offer is accepted, or; the date all conditions are removed).
5. Accurate Sales Price: Listing where the sale price is less than 85% of list or greater than 106% of listing price is flagged. Board staff manually check on Hot Sheet daily for manual review.
6. Where a month is indicated, the transactions are counted from the first day of that month through to the last day of the same month.

OMDREB DOLLAR VOLUME OF SALES

Total value of all sales processed through the OMDREB MLS® System *residential, commercial and rental transactions.



OMDREB NUMBER OF SALES

Total value of all sales processed through the OMDREB MLS® System *residential, commercial and rental transactions.



OMDREB NUMBER OF NEW LISTINGS

Total number of new listings processed through the OMDREB MLS® System *residential, commercial and rental transactions.



TOTAL ACTIVE LISTINGS

FOR SALE
1,446

FOR RENT
298

RESIDENTIAL

FOR SALE
1,317

FOR RENT
211

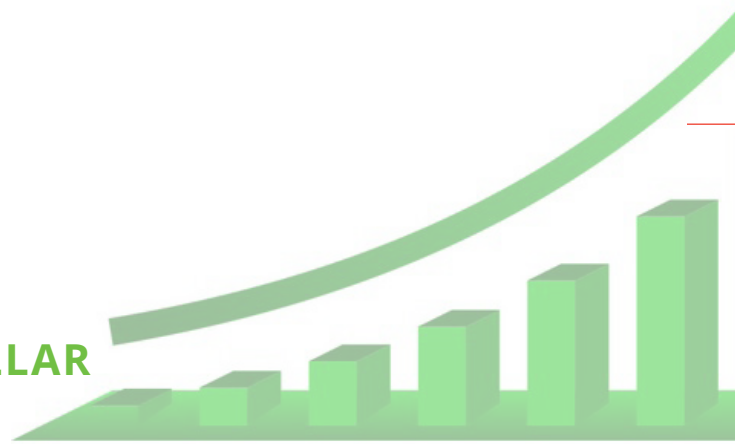
NEW: 1,142

OMDREB RESIDENTIAL ONLY SALES BY PRICE

Excludes Rentals

PRICE	2018	2017
0 - 99,999	0	1
100,000 - 149,999	0	1
150,000 - 199,999	2	1
200,000 - 249,999	6	4
250,000 - 299,999	7	3
300,000 - 349,999	9	20
350,000 - 399,999	29	30
400,000 - 449,999	26	30
450,000 - 499,999	31	32
500,000 - 599,999	54	60
600,000 - 699,999	62	51
700,000 - 799,999	47	55
800,000 - 899,999	42	47
900,000 - 999,999	28	31
1,000,000 - ∞	112	122

OMDREB RESIDENTIAL ONLY SALES & DOLLAR VOLUME BY DISTRICT



October 2018

MONTH TO DATE

LOCATION	SALES	\$ VOLUME	DOM	\$ AVERAGE	\$ MEDIAN
Burlington	60	44,696,600	27	744,943	625,000
Halton Hills	17	13,065,900	25	768,582	667,000
Milton	73	56,797,400	25	778,047	727,000
Mississauga	37	30,689,177	22	829,437	790,000
Oakville	163	203,117,202	36	1,246,118	915,500

YEAR TO DATE

LOCATION	SALES	\$ VOLUME	DOM	\$ AVERAGE	\$ MEDIAN
Burlington	603	440,565,937	28	730,623	630,500
Halton Hills	155	128,593,534	28	829,636	760,500
Milton	851	610,331,381	24	718,883	680,000
Mississauga	432	371,258,188	25	859,394	750,000
Oakville	1,853	2,080,027,295	32	1,123,125	940,000

2018 COMPARED TO 2017

MILTON

OAKVILLE



1The average home price is found by adding the value of all sales and dividing by the number of homes.
2The median sale price is the midpoint of all sales.