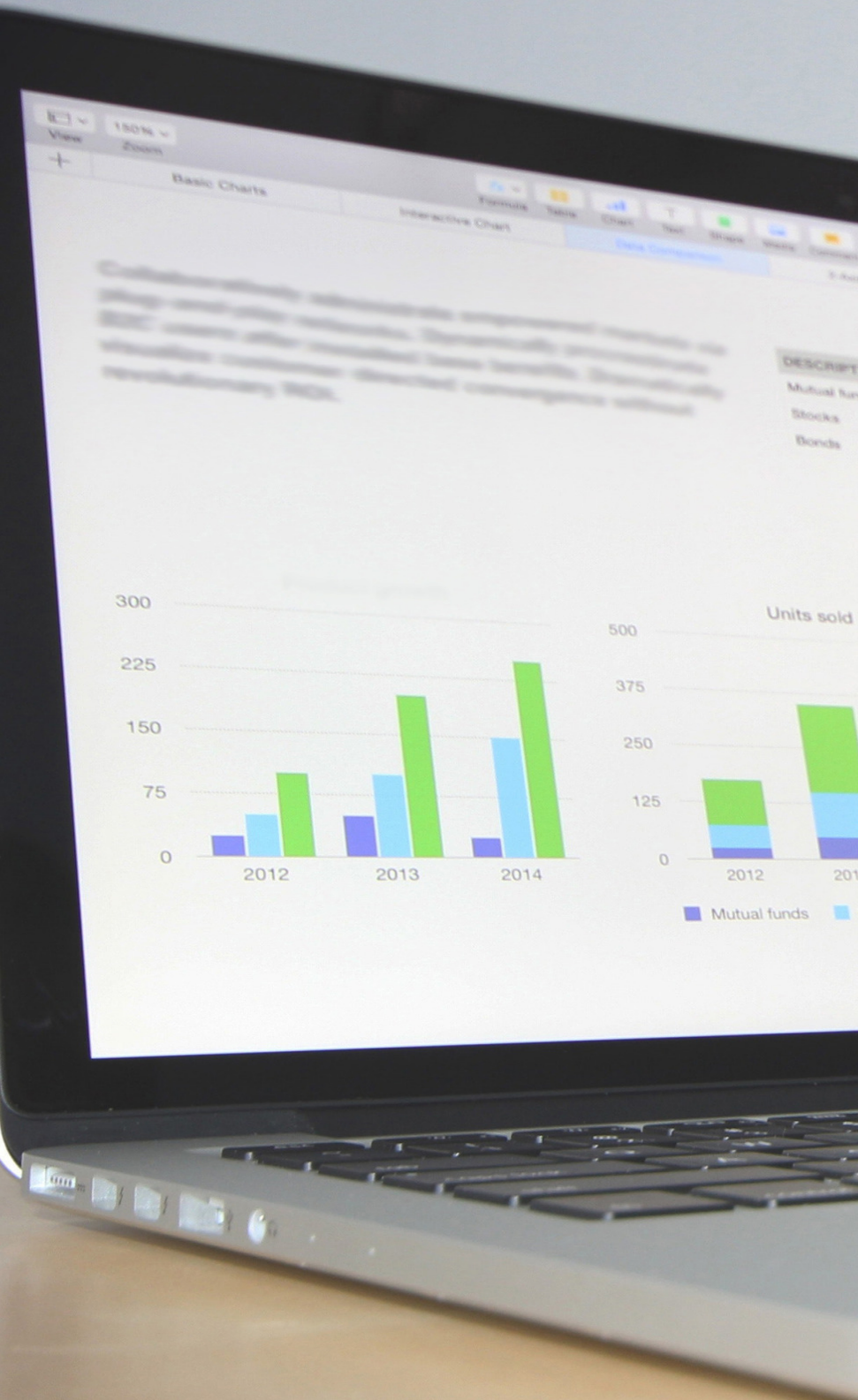


**September 2018**

# **MLS insights & statistics**



**a visual model of  
standard real  
estate numbers.**

**conceptualized &  
provided by The Oakville,  
Milton and District Real  
Estate Board**



# The Oakville, Milton and District Real Estate Board

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## OMDREB BUSINESS

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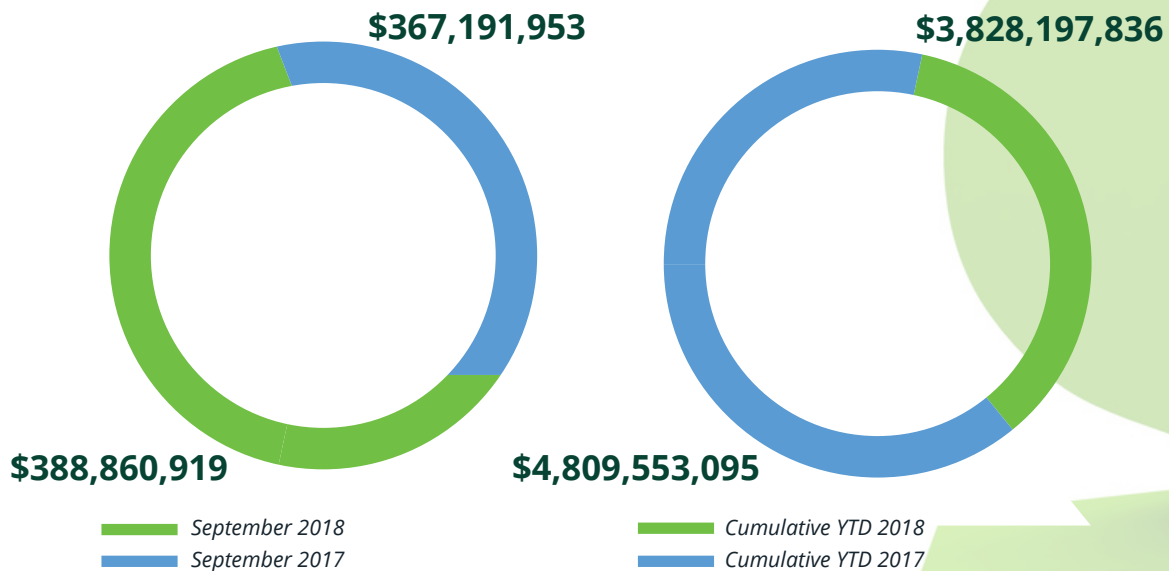
*For Year 2018*

**STATISTICS ARE NEVER 100% ACCURATE.  
THEY ARE A TOOL TO BE USED IN CONVEYING A PATTERN THAT REFLECTS TRENDS AND CHANGES.**

1. The stats are comprised of all sales by OMDREB members, regardless of jurisdiction.
2. Duplicates are removed. A duplicate is defined as a listing that has the same house number, street address, and sale price.
3. Rentals are broken out from sales
4. Sale Date is the date that a sales or rental transaction is FIRM. (The date a FIRM offer is accepted, or; the date all conditions are removed).
5. Accurate Sales Price: Listing where the sale price is less than 85% of list or greater than 106% of listing price is flagged. Board staff manually check on Hot Sheet daily for manual review.
6. Where a month is indicated, the transactions are counted from the first day of that month through to the last day of the same month.

## OMDREB DOLLAR VOLUME OF SALES

Total value of all sales processed through the OMDREB MLS® System \*residential, commercial and rental transactions.



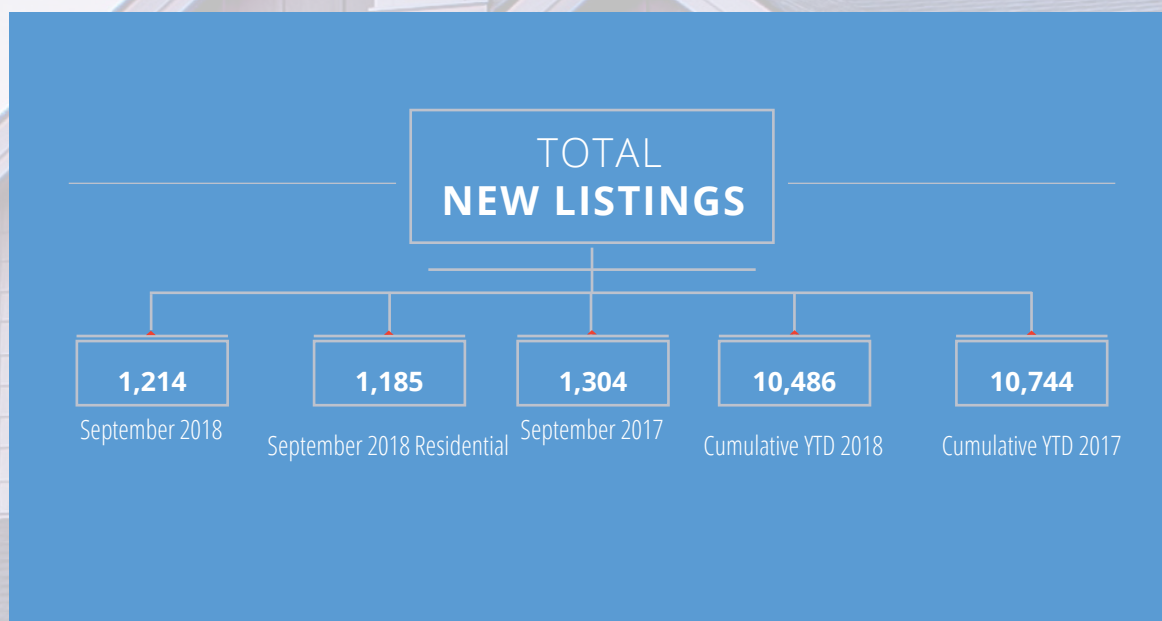
## OMDREB NUMBER OF SALES

Total value of all sales processed through the OMDREB MLS® System \*residential, commercial and rental transactions.



## OMDREB NUMBER OF NEW LISTINGS

Total number of new listings processed through the OMDREB MLS® System \*residential, commercial and rental transactions.



### TOTAL ACTIVE LISTINGS

FOR SALE  
1,464

FOR RENT  
263

### RESIDENTIAL

FOR SALE  
1,328

FOR RENT  
171

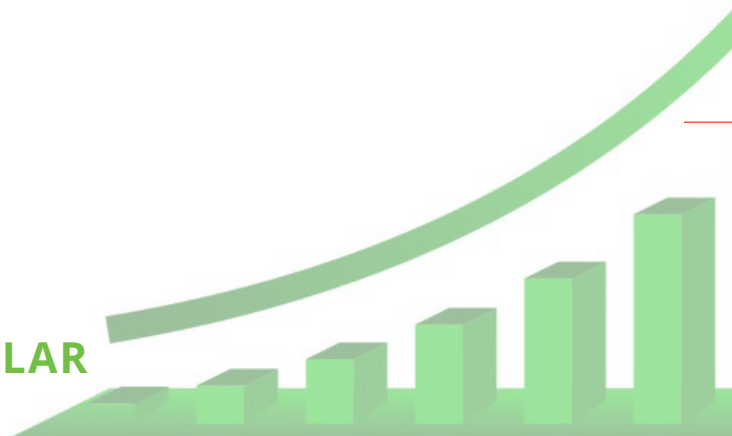
NEW: 1,185

## OMDREB RESIDENTIAL ONLY SALES BY PRICE

*Excludes Rentals*

PRICE	2018	2017
0 - 99,999	1	3
100,000 - 149,999	0	1
150,000 - 199,999	0	2
200,000 - 249,999	6	4
250,000 - 299,999	3	3
300,000 - 349,999	11	19
350,000 - 399,999	18	17
400,000 - 449,999	32	18
450,000 - 499,999	23	19
500,000 - 599,999	60	51
600,000 - 699,999	61	53
700,000 - 799,999	57	52
800,000 - 899,999	58	35
900,000 - 999,999	24	26
1,000,000 - ∞	100	111

# OMDREB RESIDENTIAL ONLY SALES & DOLLAR VOLUME BY DISTRICT



September 2018

## MONTH TO DATE

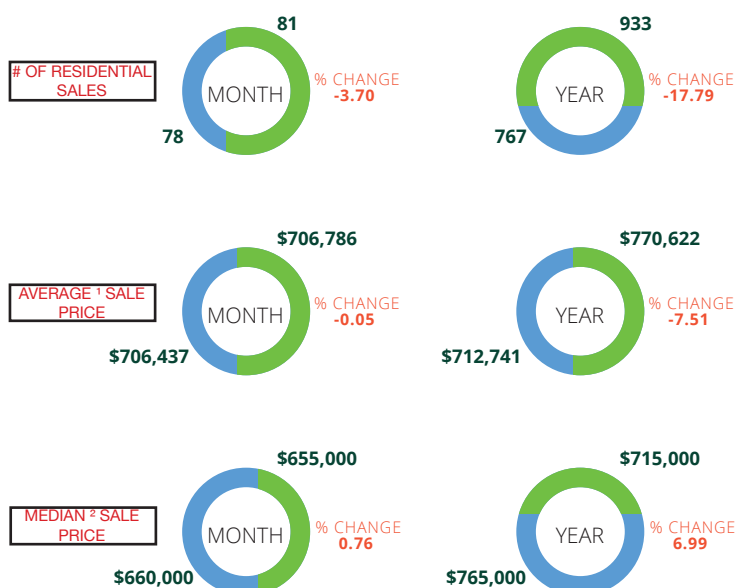
LOCATION	SALES	\$ VOLUME	DOM	\$ AVERAGE	\$ MEDIAN
Burlington	57	37,339,400	28	\$655,077	610,000
Halton Hills	6	4,931,000	21	935,500	790,000
Milton	78	55,102,053	25	706,437	660,000
Mississauga	40	38,347,300	26	866,762	773,500
Oakville	167	190,418,058	33	1,153,679	922,500

## YEAR TO DATE

LOCATION	SALES	\$ VOLUME	DOM	\$ AVERAGE	\$ MEDIAN
Burlington	541	394,229,337	28	728,705	630,500
Halton Hills	135	113,230,634	27	838,745	765,500
Milton	767	545,246,793	24	712,741	765,000
Mississauga	395	342,484,011	26	867,048	738,000
Oakville	1,666	1,847,053,593	31	1,109,341	944,000

## 2018 COMPARED TO 2017

### MILTON



### OAKVILLE



1The average home price is found by adding the value of all sales and dividing by the number of homes.  
2The median sale price is the midpoint of all sales.