

Local Market Update – November 2021

A Research Tool Provided by ITSO.



Milton

Area

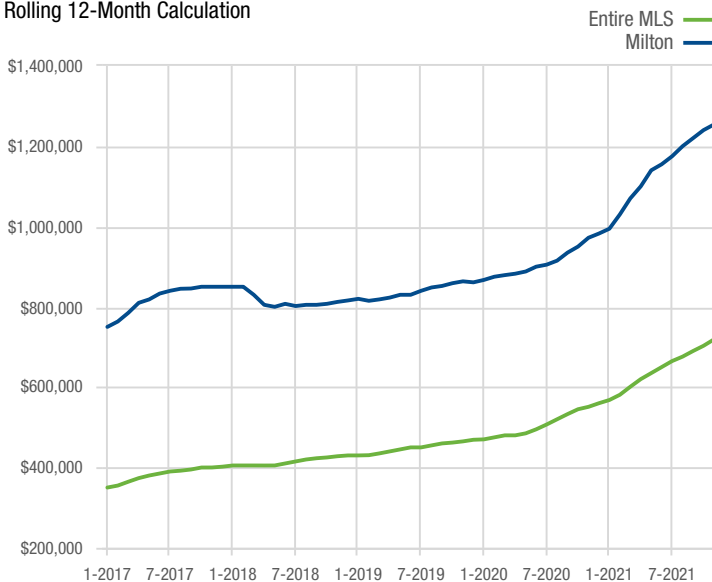
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	53	41	- 22.6%	743	806	+ 8.5%
Sales	43	45	+ 4.7%	557	638	+ 14.5%
Days on Market Until Sale	14	13	- 7.1%	19	10	- 47.4%
Median Sales Price*	\$1,170,000	\$1,405,000	+ 20.1%	\$975,000	\$1,258,000	+ 29.0%
Average Sales Price*	\$1,225,212	\$1,876,423	+ 53.2%	\$1,058,228	\$1,387,096	+ 31.1%
Percent of List Price Received*	103.1%	109.1%	+ 5.8%	100.9%	106.8%	+ 5.8%
Inventory of Homes for Sale	47	14	- 70.2%	—	—	—
Months Supply of Inventory	1.0	0.3	- 70.0%	—	—	—

Townhouse/Condo	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	46	48	+ 4.3%	595	763	+ 28.2%
Sales	46	52	+ 13.0%	505	667	+ 32.1%
Days on Market Until Sale	13	8	- 38.5%	13	8	- 38.5%
Median Sales Price*	\$723,000	\$977,250	+ 35.2%	\$699,900	\$842,000	+ 20.3%
Average Sales Price*	\$676,584	\$914,051	+ 35.1%	\$672,436	\$822,168	+ 22.3%
Percent of List Price Received*	103.6%	112.1%	+ 8.2%	102.0%	108.2%	+ 6.1%
Inventory of Homes for Sale	20	13	- 35.0%	—	—	—
Months Supply of Inventory	0.5	0.2	- 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

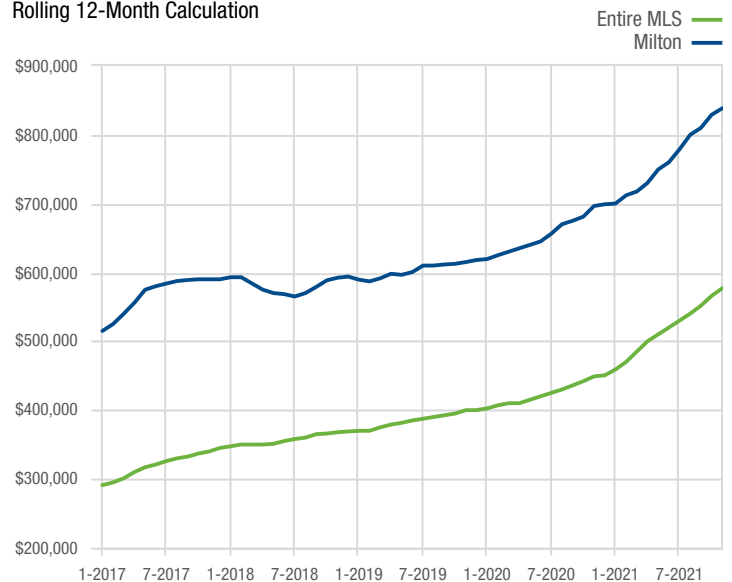
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.