



## November 2023 – Market Watch (for Public release)

\*Statistics are never 100% accurate - they are a tool to be used in conveying a pattern that reflects trends and changes\*

Oakville						
Single Family	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	115	110	-4.30%	2,015	1,845	-8.40%
Sales	69	62	-10.10%	1,009	924	-8.40%
Median Sales Price*	\$1,617,000	\$1,560,000	-3.50%	1,812,500	1,800,000	-0.70%
Average Sales Price*	\$1,877,433	\$1,917,146	2.10%	2,147,589	2,053,335	-4.40%
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	77	124	61.00%	1446	1,304	-9.80%
Sales	55	42	-23.60%	785	715	-8.90%
Median Sales Price*	\$855,000	\$960,000	12.30%	\$999,999	970,000	-3.00%
Average Sales Price*	\$957,025	\$1,296,157	35.40%	\$1,083,581	\$1,058,141	-2.30%

Milton						
Single Family	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	42	45	7.10%	887	671	-24.40%
Sales	26	26	0.00%	451	358	-20.60%
Median Sales Price*	\$1,372,500	\$1,012,500	-26.20%	\$1,360,000	\$1,275,000	-6.30%
Average Sales Price*	\$1,594,081	\$1,210,458	-24.10%	\$1,481,795	\$1,348,334	-9.00%
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	21	50	138.10%	745	614	-17.60%
Sales	24	28	16.70%	446	363	-18.60%
Median Sales Price*	\$805,000	\$877,500	9.00%	\$902,250	\$885,000	-1.90%
Average Sales Price*	\$791,801	\$817,836	3.30%	\$913,814	\$859,297	-6.00%

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.