



Statistics are never 100% accurate - they are a tool to be used in conveying a pattern that reflects trends and changes.

**Business Rules**

1. The stats are comprised of all sales by OMDREB Members, regardless of jurisdiction.
2. Duplicates are removed: a duplicate is defined as a listing that has the same house #, street address & sale price.
3. Rentals are broken out from sales.
4. SOLDS are sale price
5. Sale Date is the date that a sales or rental transaction is firm. (The date a firm offer is accepted or; the date all conditions are removed).
6. Accurate Sales Price: Listing where the sale price is less than 85% of list or greater than 106% of listing price is flagged. Board Staff manually check sales on Hot Sheet daily for manual review.
7. Where a month is indicated, the transactions are counted from the first day of that month through to the last day of the same month.

**DOLLAR VOLUME OF SALES** (total value of all sales processed through the OMDREB MLS® System \*residential, commercial and rental transactions)

Month of March 2016	.....	\$515,009,149
Month of March 2015	.....	\$527,844,713
Cumulative – Year to Date 2016	.....	\$1,169,973,888
Cumulative – Year to Date 2015	.....	\$1,187,062,722

**NUMBER OF NEW LISTINGS** (total number of new listings processed through the OMDREB MLS® System \*residential, commercial and rental transactions)

Month of March 2016 Total	.....	1,175
Month of March 2016 Residential	.....	1,095
Month of March 2015	.....	1,468
Cumulative - Year to Date 2016	.....	2,867
Cumulative - Year to Date 2015	.....	3,659

**NUMBER OF SALES** (total number of all sales processed through the OMDREB MLS® System \*residential, commercial and rental transactions)

Month of March 2016	-----	771
Month of March 2015	-----	951
Cumulative - Year to Date 2016	-----	1,850
Cumulative - Year to Date 2015	-----	1,908

**March\*RESIDENTIAL ONLY SALES BY PRICE - EXCLUDES RENTALS**

	<u>2016</u>	<u>2015</u>		<u>2016</u>	<u>2015</u>
Under \$100,000	2	1	\$600,000 - \$699,999	79	96
\$100,000 - \$149,999	0	0	\$700,000 - \$799,999	59	77
\$150,000 - \$199,999	4	8	\$800,000 - \$899,999	53	58
\$200,000 - \$249,999	18	17	\$900,000 - \$999,999	42	30
\$250,000 - \$299,999	28	34	\$1,000,000 +	146	104
\$300,000 - \$349,999	22	41			
\$350,000 - \$399,999	33	51			
\$400,000 - \$449,999	32	70			
\$450,000 - \$499,999	32	75			
\$500,000 - \$599,999	91	129			

**Total # Active Listings**

Month of March 2016	<b><u>For Sale</u></b>	<b><u>For Rent</u></b>
	1,083	391

**Total # Active Listings Residential**

Month of March 2016	<b><u>For Sale</u></b>	<b><u>For Rent</u></b>	<b><u>New</u></b>
	987	228	1,095



**RESIDENTIAL ONLY SALES & DOLLAR VOLUME ACCORDING TO DISTRICT**

**March 2016: Month to Date**

	<u>Sales</u>	<u>\$ Volume</u>	<u>DOM</u>	<u>\$ Average</u>	<u>\$ Median</u>
Burlington	77	\$50,946,075	26	\$661,637	\$596,000
Halton Hills	16	\$10,710,405	11	\$669,400	\$669,000
Milton	121	\$74,263,676	17	\$613,749	\$550,000
Mississauga	61	\$46,109,739	21	\$755,897	\$576,000
Oakville	285	\$292,932,820	22	\$1,027,834	\$881,000

**March 2016: Year to Date**

	<u>Sales</u>	<u>\$ Volume</u>	<u>DOM</u>	<u>\$ Average</u>	<u>\$ Median</u>
Burlington	170	\$113,930,857	34	\$670,182	\$605,000
Halton Hills	38	\$25,117,605	23	\$660,990	\$627,500
Milton	279	\$163,500,182	19	\$592,392	\$548,700
Mississauga	124	\$96,138,164	26	\$775,308	\$675,750
Oakville	669	\$667,288,238	26	\$997,441	\$865,000

**2016 Compared to 2015**

<b>Milton</b>	<b>Mar-16</b>	<b>Mar-15</b>	<b>% Change</b>
No. of Residential Sales	122	135	-9.63%
Average <sup>1</sup> Sale Price	\$613,749	\$545,094	12.60%
Median <sup>2</sup> Sale Price	\$550,000	\$516,000	6.59%

<b>Milton</b>	<b>YTD 2016</b>	<b>YTD 2015</b>	<b>% Change</b>
No. of Residential Sales	280	289	-3.11%
Average <sup>1</sup> Sale Price	\$592,392	\$526,055	12.61%
Median <sup>2</sup> Sale Price	\$548,700	\$487,250	12.61%

<b>Oakville</b>	<b>Mar-16</b>	<b>Mar-15</b>	<b>% Change</b>
No. of Residential Sales	285	270	5.56%
Average <sup>1</sup> Sale Price	\$1,027,834	\$812,499	26.50%
Median <sup>2</sup> Sale Price	\$881,000	\$728,500	20.93%

<b>Oakville</b>	<b>YTD 2016</b>	<b>YTD 2015</b>	<b>% Change</b>
No. of Residential Sales	670	613	9.30%
Average <sup>1</sup> Sale Price	\$997,441	\$833,119	19.72%
Median <sup>2</sup> Sale Price	\$865,000	\$722,500	19.72%

<sup>1</sup>The average home price is found by adding the value of all sales and dividing by the number of homes.

<sup>2</sup>The median sale price is the midpoint of all sales.

The information provided herein is deemed accurate but not guaranteed.

Source: The Oakville, Milton and District Real Estate Board

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